

## New Home Services and Rebates

**Option One:**      *Buyer receives 2.5%*      *Agent receives 0.5%*

Services Provided:

- Buyer will do most of the work
- Agent will go to the builder's office for signing the documents if needed.

**Option Two:**      *Buyer receives 2.0%*      *Agent receives 1.0%*

Services Provided:

- Agent will show the buyers new homes in the area (Up to 4 Hours max)
- Agent will help buyers narrow down the good and bad builders
- Discuss the advantages and disadvantages of each location

**Option Three:**      *Buyer receives 1.0%*      *Agent receives 2.0%*

Services Provided:

- Agent will show the buyers new homes in the area **multiple days** and **multiple builders**
- Agent will help buyers narrow down the good and bad builders
- Discuss the advantages and disadvantages of each location.
- **Review plans and lot options with buyer, if buyer needs assistance with lot selection**
- **Go to the "meet the builder" meeting (Red line meeting, up to 2 hours)**
- **Go to Design Center to help the buyer make important Design selections (up to 2 Hours)**
- **Review HUD 1 Closing Statement**
- **Agent will attend Closing**

